

## PROGRAMA DA DISCIPLINA

### RCC4331 Controladoria

SEMESTRE: 2/2015

TERÇAS - FEIRAS: 14:00 - 18:00 HORAS

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### JUSTIFICATIVA E OBJETIVO

Brevemente, a disciplina se justifica por expor oportunidades de pesquisa associadas à função controladoria, percorrendo as pesquisas aplicadas mais recentes e suas bases teóricas.

#### Observação importante:

A disciplina demanda um conhecimento mínimo de Contabilidade gerencial e de Custos, Auditoria e Controles Internos, Finanças, Contabilidade Societária e Sistemas de Informação. Além de uma base de conceitos econômicos. A disciplina é conduzida com a leitura de artigos teóricos e empíricos que revisam as aplicações teóricas na fronteira da pesquisa em Controladoria e Contabilidade gerencial. Tais artigos envolvem técnicas como survey, experimentos, quase-experimentos ou estudos de campo. O conhecimento mínimo de tais técnicas é necessário para compreensão dos textos. Ainda, tais artigos empíricos essencialmente foram publicados na língua inglesa, em periódicos internacionais. A orientação da disciplina é pragmática-funcionalista, englobando diversas orientações teóricas, mas preponderantemente com orientação teórica econômica. A leitura de artigos é intensa, sendo cobrada aula a aula a preparação para as seções. A disciplina é apresentada pelos professores, incluindo discussões dos projetos propostos pelos alunos.

### EMENTA

Theorias da Firma; Visão Geral da Controladoria; Modelos de mensuração de desempenho; Orçamento e negociação de metas; Serviços compartilhados e Preços de transferência; Coordenação Interorganizações; Arquitetura de Controle; Técnicas de pesquisa aplicadas à Controladoria.

Recomendamos a realização de cursos sobre aplicativos associados a fichamento e editoração de textos científicos, como Latex e EndNote.

### AVALIAÇÃO

Atividade	Peso	Obs.	Observações:
<input checked="" type="checkbox"/> 1ª Prova Conceitual (Individual)	30	%	(1) Nota de participação em sala de aula – Sedimentação teórica
<input checked="" type="checkbox"/> 2ª Prova Conceitual (Individual)	40	%	(2) Média das notas recebidas no resumo pré-aula.
<input checked="" type="checkbox"/> Participação em sala de aula	10	% (1)	
<input checked="" type="checkbox"/> Resumos dos textos lidos	20	% (2)	

### SOBRE PRESENÇA MÍNIMA:

A presença mínima obrigatória deve seguir o regimento do programa.

Não é permitido o uso de notebook, celulares, palmtops ou similares em sala, em nenhuma condição.

A saída para atender telefones celulares durante a aula pode ser feita, mas retornando somente após o intervalo, e com prejuízo à presença e avaliação.

## INSTRUÇÕES DETALHADAS SOBRE ATIVIDADES COMPLEMENTARES

### Atividades Discentes

Leitura dos artigos acadêmicos e/ou capítulos dos livros listados como obrigatórios.

Leitura de material complementar.

A leitura do material listado como recomendável fica a critério do aluno.

Debate da aplicação dos tópicos teóricos e estudos de casos apresentados em classe.

### Resenhas

O aluno deverá entregar resenhas semanais da leitura do material classificado como obrigatório para a aula. As resenhas devem ser digitadas e não podem ser escritas à mão; a entrega desse material deve se dar até às 8:00 da manhã da segunda-feira que antecede a aula.

O formato Arial, tamanho 12, papel carta, deverá ter no máximo uma página, cujo conteúdo deve abranger: O que texto aborda (objetivo, método utilizado, resultados alcançados e conclusões).

Essas resenhas serão corrigidas para serem comentadas durante a aula da terça-feira. A correção dar-se-á sobre o conteúdo apontado acima, cuja variação entre A+ e C.

### Tópicos e Leitura Necessária (CONTEÚDO PROGRAMÁTICO)

(1) Sugerimos a leitura na ordem apresentada;

(2) Legenda: \* Obrigatório; \*\* Complementar; \*\*\* Recomendável; (3) O grau da pertinência da exposição e das notas “pré-aula”, assim como a participação dos alunos é usada como verificação de leitura.

## CONTEÚDO PROGRAMÁTICO

AULA	DATAS	TÓPICOS E LEITURA NECESSÁRIA
<b>1ª PARTE – TEORIA ECONÔMICA</b>		
1	04/08	<b>ECONOMIC ORGANIZATION: THE THEORY OF THE FIRM – PARTE I</b> <input checked="" type="checkbox"/> Aula Expositiva, <input checked="" type="checkbox"/> Discussão dos textos, <input type="checkbox"/> Apresentação de alunos, <input type="checkbox"/> Exercícios, <input type="checkbox"/> Prova. WILLIAMSON (1988)*; DEMSETZ (1988)*; MASTEN, (1988)**; COASE (1937)***; JENSEN & MECKLING (1976)***
2	11/08	<b>ECONOMIC ORGANIZATION: THE BOUNDARIES AND STRUCTURE OF THE FIRM</b> <input checked="" type="checkbox"/> Aula Expositiva, <input checked="" type="checkbox"/> Discussão dos textos, <input type="checkbox"/> Apresentação de alunos, <input type="checkbox"/> Exercícios, <input type="checkbox"/> Prova. M&R (1992, Ch. 16)*; KLEIN et al (1978)*; GROSSMAN & HART (1986)*; HART & MOORE (1990)**; WHINSTON, (2001)***.
3	25/08	<b>ECONOMIC ORGANIZATION: PROPERTY RIGHT THEORY PERSPECTIVE</b> <input checked="" type="checkbox"/> Aula Expositiva, <input checked="" type="checkbox"/> Discussão dos textos, <input type="checkbox"/> Apresentação de alunos, <input type="checkbox"/> Exercícios, <input type="checkbox"/> Prova. HANSMANN (1996) (Ch 1 - 3)*; HANSMANN (2013)*; SEGAL & WHINSTON (2013)**; BESLEY (1995)**; FURUBOTN & SVETOZAR (1972)***; ALCHIAN & DEMSETZ (1973)***; DEMSETZ (1967)***; DE ALESSI (1983)***;
4	01/09	<b>DELEGATION AND AUTHORITY IN ECONOMIC ORGANIZATION</b> <input checked="" type="checkbox"/> Aula Expositiva, <input checked="" type="checkbox"/> Discussão dos textos, <input type="checkbox"/> Apresentação de alunos, <input type="checkbox"/> Exercícios, <input type="checkbox"/> Prova. ALCHIAN & DEMSETZ (1972)*; AGHION & TIROLE (1997)*; BAKER et al (1999)**; GRAZIANO & LUPORINI (2010)**; JENSEN & MECKLING (1976)**; EPSTEIN & O'HALLORAN (1994)***
5	15/09	<b>INFORMATION THEORY: ADVERSE SELECTION AND SCREENING</b> <input checked="" type="checkbox"/> Aula Expositiva, <input checked="" type="checkbox"/> Discussão dos textos, <input type="checkbox"/> Apresentação de alunos, <input type="checkbox"/> Exercícios, <input type="checkbox"/> Prova. M & R (1992, Ch. 5)*; MACHO-STADLER & PÉREZ-CASTRILLO (2001, Ch. 1, 2 e 4)*; AKERLOF (1970)**; AOKI (1986)***.
6	22/09	<b>INFORMATION THEORY: MORAL HAZARD AND SIGNALING</b> <input checked="" type="checkbox"/> Aula Expositiva, <input checked="" type="checkbox"/> Discussão dos textos, <input type="checkbox"/> Apresentação de alunos, <input type="checkbox"/> Exercícios, <input type="checkbox"/> Prova. MACHO-STADLER & PÉREZ-CASTRILLO (2001, Ch.. 3 e 5)*; M & R (1992, Ch. 6)*; SPENCE (1973)**; ALCHIAN & DEMSETZ (1972)***; CHIAPPORI & SALANIÉ (2000)***.
7	29/09	<b>AGENCY THEORY: SIMPLE MODEL</b> <input checked="" type="checkbox"/> Aula Expositiva, <input checked="" type="checkbox"/> Discussão dos textos, <input type="checkbox"/> Apresentação de alunos, <input type="checkbox"/> Exercícios, <input type="checkbox"/> Prova. ROSS (1973)*; JENSEN & MECKLING (1976)*; FAMA (1980)**; FAMA & JENSEN (1983a)***; FAMA & JENSEN (1983b)***.
8	06/10	<b>AGENCY THEORY: MULTITASK MODEL</b> <input checked="" type="checkbox"/> Aula Expositiva, <input checked="" type="checkbox"/> Discussão dos textos, <input type="checkbox"/> Apresentação de alunos, <input type="checkbox"/> Exercícios, <input type="checkbox"/> Prova. HOLMSTRÖM (1982)*; HOLMSTRÖM & MILGROM (1991)*.
9	13/10	<b>PROVA 1</b> <input type="checkbox"/> Aula Expositiva, <input type="checkbox"/> Discussão dos textos, <input type="checkbox"/> Apresentação de alunos, <input type="checkbox"/> Exercícios, <input checked="" type="checkbox"/> Prova.
<b>2ª PARTE – CONTROLADORIA: CONCEITOS E APLICAÇÕES</b>		
10	20/10	<b>A Natureza dos Sistemas de Controle Gerencial</b> <input checked="" type="checkbox"/> Aula Expositiva, <input checked="" type="checkbox"/> Discussão dos textos, <input type="checkbox"/> Apresentação de alunos, <input type="checkbox"/> Exercícios, <input type="checkbox"/> Prova. Livro-Texto: <b>Sistemas de Controle Gerencial</b> – Anthony & Govindarajan – Cap 1. Leitura adicional (obrigatória): <ul style="list-style-type: none"> <li>• Ahrens T, Chapman CS. <b>Theorising practice in management accounting research</b>. In: Chapman CS, Hopwood AG, Shield MD, editors. <i>Handbook of management accounting research</i>. Elsevier Ltd.; 2006.</li> <li>• Birnberg, J., Luft, J., Shields, M. <b>Psychology Theory in Management Accounting Research</b>. In: Chapman CS, Hopwood AG, Shield MD, editors. <i>Handbook of management accounting research</i>. Elsevier Ltd.; 2006.</li> <li>• Bromwich, M. <b>Economics in Management Accounting</b>. In: Chapman CS, Hopwood AG, Shield MD, editors. <i>Handbook of management accounting research</i>. Elsevier Ltd.; 2006.</li> <li>• Miller, P. <b>Management Accounting and Sociology</b>. In: Chapman CS, Hopwood AG, Shield MD, editors. <i>Handbook of management accounting research</i>. Elsevier Ltd.; 2006.</li> <li>• Chenhall, R. <b>Theorizing Contingencies in Management Control Systems Research</b>. In: Chapman CS, Hopwood AG, Shield MD, editors. <i>Handbook of management accounting research</i>. Elsevier Ltd.; 2006.</li> <li>• Lambert, R. <b>Agency Theory and Management Accounting</b>. In: Chapman CS, Hopwood AG, Shield MD, editors. <i>Handbook of management accounting research</i>. Elsevier Ltd.; 2006.</li> <li>• Burns, J.; Scapens, R. W. <b>Conceptualizing management accounting change: an institutional framework</b>, <i>Management Accounting Research</i>, 11, 3-25, 2000.</li> <li>• Vosselman, E. <b>Towards horizontal archetypes of management control: A transaction cost economics perspective</b>. <i>Management Accounting research</i>. 13 (1), pp. 131-148, 2002.</li> </ul>
11	27/10	<b>Alinhamento Estratégico</b> <input checked="" type="checkbox"/> Aula Expositiva, <input checked="" type="checkbox"/> Discussão dos textos, <input type="checkbox"/> Apresentação de alunos, <input type="checkbox"/> Exercícios, <input type="checkbox"/> Prova. Livro-Texto: <b>Sistemas de Controle Gerencial</b> – Anthony & Govindarajan – Cap 2/3.

		<p>Leitura adicional (obrigatória):</p> <ul style="list-style-type: none"> <li>• Simons, R. <b>Performance Measurement &amp; Control Systems for Implementing Strategy</b>. Prentice Hall, New Jersey. 2000. (cap. 2)</li> <li>• Van der Stede, W. A., Chow, C. W., &amp; Lin, T. W. (2006) <b>Strategy, choice of performance measures, and performance</b>. Behavioral research in accounting, 18(1), 185-205.</li> <li>• Chennall, R.; Langfield-Smith, K. <b>Relationship between strategic priorities, management techniques and management accounting: an empirical investigation using system approach</b>. Accounting, Organizations and Society, Vol. 23, No. 3, pp. 243-264, 1998 .</li> </ul> <p>Seminário:</p> <ol style="list-style-type: none"> <li>1. Roslender, R.; Hart, S. In search of strategic management accounting: theoretical and field study perspectives. Management Accounting Research 14 (2003) 255–279</li> </ol>
12	03/11	<p><b>Descentralização</b></p> <p><input checked="" type="checkbox"/> Aula Expositiva, <input checked="" type="checkbox"/> Discussão dos textos, <input type="checkbox"/> Apresentação de alunos, <input type="checkbox"/> Exercícios, <input type="checkbox"/> Prova.</p> <p>Livro-Texto: <b>Sistemas de Controle Gerencial</b> – Anthony &amp; Govindarajan – Cap 4 a 7.</p> <p>Leitura adicional (obrigatória):</p> <ul style="list-style-type: none"> <li>• Gox, R.; Schiller, U. <b>An Economic Perspective on Transfer Pricing</b>. In: Chapman CS, Hopwood AG, Shield MD, editors. <b>Handbook of management accounting research</b>. Elsevier Ltd.; 2006.</li> <li>• Spekler, R. <b>Explaining management control structure variety: a transaction cost economics perspective</b>. Accounting, Organizations and Society, Elsevier, 26(4-5), pp.419-441, 2001.</li> <li>• Herbert, I.; Seal, W. <b>Shared services as a new organisational form: Some implications for management accounting</b>. The British Accounting Review 44 (2012) 83–97</li> <li>• Jan van Helder, G. van der Meer-Kooistra, J. Scapens, R. <b>Co-ordination of internal transactions at Hoogovens steel: struggling with the tension between performance-oriented business units and the concept of an integrated company</b>. Management Accounting Research, 2001, 12, 357–386</li> <li>• Abernethy, M.; Bouwens, J.; van Lent, L. <b>Determinants of control system design in divisionalized firms</b>. The Accounting Review, v. 79 (3), 2004.</li> </ul> <p>Seminário:</p> <ul style="list-style-type: none"> <li>• Indjejikian, R.; Matejka, M. <b>Accounting Decentralization and Performance Evaluation of Business Unit Managers</b>. The Accounting Review. Vol. 87, No. 1 2012 pp. 261–290.</li> </ul>
13	10/11	<p><b>Planejamento e Controle</b></p> <p><input checked="" type="checkbox"/> Aula Expositiva, <input checked="" type="checkbox"/> Discussão dos textos, <input type="checkbox"/> Apresentação de alunos, <input type="checkbox"/> Exercícios, <input type="checkbox"/> Prova.</p> <p>Livro-Texto: <b>Sistemas de Controle Gerencial</b> – Anthony &amp; Govindarajan – Cap 8/9</p> <p>Leitura adicional (obrigatória):</p> <ul style="list-style-type: none"> <li>• Covalski, M.; Evans, J.; Luft, L.; Shields, M. <b>Budgeting Research: Three Theoretical Perspectives and Criteria for Selective Integration</b>. In: Chapman CS, Hopwood AG, Shield MD, editors. <b>Handbook of management accounting research</b>. Elsevier Ltd.; 2006.</li> <li>• Haka, S. <b>A Review of the Literature on Capital Budgeting and Investment Appraisal: Past, Present, and Future Musings</b>. In: Chapman CS, Hopwood AG, Shield MD, editors. <b>Handbook of management accounting research</b>. Elsevier Ltd.; 2006.</li> <li>• Langfield-Smith, K. <b>A Review of Quantitative Research in Management Control Systems and Strategy</b>. In: Chapman CS, Hopwood AG, Shield MD, editors. <b>Handbook of management accounting research</b>. Elsevier Ltd.; 2006.</li> <li>• Merchant, K. <b>Budgeting and the propensity to create budget slack</b>. Accounting, Organizations and Society. Volume 10, Issue 2, 1985, Pages 201–210.</li> </ul> <p>Seminário:</p> <ul style="list-style-type: none"> <li>• Van der Stede, W. <b>The relationship between two consequences of budgetary controls: budget slack creation and managerial short-term orientation</b>. Accounting, Organizations and Society 25 (2000) 609-622.</li> </ul>
14	17/11	<p><b>Avaliação de Desempenho</b></p> <p><input checked="" type="checkbox"/> Aula Expositiva, <input checked="" type="checkbox"/> Discussão dos textos, <input type="checkbox"/> Apresentação de alunos, <input type="checkbox"/> Exercícios, <input type="checkbox"/> Prova.</p> <p>Livro-Texto: <b>Sistemas de Controle Gerencial</b> – Anthony &amp; Govindarajan – Cap 10/11</p> <p>Leitura adicional (obrigatória):</p> <ul style="list-style-type: none"> <li>• Simons, R. <b>Performance Measurement &amp; Control Systems for Implementing Strategy</b>. Prentice Hall, New Jersey. 2000. (cap. 9)</li> <li>• Libby, T.; Salterio, S.; Webb, A. <b>The Balanced Scorecard: The Effects of Assurance and Process Accountability on Managerial Judgment</b>. The Accounting review, Vol. 79, No. 4 2004 pp. 1075-1094.</li> <li>• Chennall, R.; Langfield-Smith, K. <b>Factors influencing the role of management accounting in the development of performance measures within organizational change programs</b>. Management Accounting Research, Volume 9, Issue 4, December 1998, Pages 361–386.</li> <li>• Hartmann, F. <b>The appropriateness of RAPM toward the further development of theory</b>. Accounting, Organizations and Society, Volume 25, Issues 4–5, May 2000, Pages 451–482</li> <li>• Rajan, M. V. &amp; Reichelstein, S. (2009). <b>Objective versus subjective indicators of managerial performance</b>. The Accounting Review, 84 (1), 209–237.</li> </ul> <p>Seminário:</p> <ul style="list-style-type: none"> <li>• Lau, C.; Wong, K.; Eggleton, I. <b>Fairness of performance evaluation procedures and job satisfaction the role of outcome-based and non-outcome-based effects</b>. Accounting and Business Research, V. 38 (2), pp: 121-135, 2008.</li> </ul>

		<b>Incentivos</b>
15	24/11	<p><input checked="" type="checkbox"/> Aula Expositiva, <input checked="" type="checkbox"/> Discussão dos textos, <input type="checkbox"/> Apresentação de alunos, <input type="checkbox"/> Exercícios, <input type="checkbox"/> Prova.</p> <p>Livro-Texto: <b>Sistemas de Controle Gerencial</b> – Anthony &amp; Govindarajan – Cap 12</p> <p>Leitura adicional (obrigatória):</p> <ul style="list-style-type: none"> <li>• Besanko, D.; Dranove, D.; Shanley, M.; Schaefer, S. A <b>Economia da Estratégia</b>. Bookman Editora, 1 de jan de 2009. (<b>CAP 3</b>)</li> <li>• Simons, R. <b>Performance Measurement &amp; Control Systems for Implementing Strategy</b>. Prentice Hall, New Jersey. 2000. (<b>cap. 11</b>)</li> <li>• Gibbs, M. (2008). <b>Discussion of nonfinancial performance measures and promotion-based incentives</b>. Journal of Accounting Research, 46(2), 333-340.</li> <li>• Bouwens, J. &amp; van Lent, L. (2006). <b>Performance measure properties and the effect of incentive contracts</b>. Journal of Management Accounting Research, 18, 55-75.</li> </ul> <p>Seminário:</p> <ul style="list-style-type: none"> <li>• Gibbs, M., Merchant, K. A., van der Stede, W. A. &amp; Vargas, M. E. (2004). <b>Determinants and effects of subjectivity in incentives</b>. The Accounting Review, 79(2), 409-436.</li> </ul>
16	01/12	<p><b>Cost Management</b></p> <p><input checked="" type="checkbox"/> Aula Expositiva, <input checked="" type="checkbox"/> Discussão dos textos, <input type="checkbox"/> Apresentação de alunos, <input type="checkbox"/> Exercícios, <input type="checkbox"/> Prova.</p> <p>Leitura obrigatória:</p> <ul style="list-style-type: none"> <li>• Anderson, S. <b>Managing Costs and Cost Structure throughout the Value Chain: Research on Strategic Cost Management</b>. In: Chapman CS, Hopwood AG, Shield MD, editors. <b>Handbook of management accounting research</b>. Elsevier Ltd.; 2006.</li> <li>• Ansari, S.; Bell, J.; Okano, H. <b>Target Costing: Uncharted Research Territory</b>. In: Chapman CS, Hopwood AG, Shield MD, editors. <b>Handbook of management accounting research</b>. Elsevier Ltd.; 2006.</li> <li>• Gosselin, M. <b>A Review of Activity-Based Costing: Technique, Implementation, and Consequences</b>. In: Chapman CS, Hopwood AG, Shield MD, editors. <b>Handbook of management accounting research</b>. Elsevier Ltd.; 2006.</li> </ul> <p>Seminário</p> <ul style="list-style-type: none"> <li>• Pizzini, M. <b>The relation between cost-system design, managers' evaluations of the relevance and usefulness of cost data, and financial performance: an empirical study of US hospitals</b>. Accounting, Organizations and Society 31 (2006) 179–210</li> </ul>
17	08/12	<b>PROVA 2</b> <input type="checkbox"/> Aula Expositiva, <input type="checkbox"/> Discussão dos textos, <input type="checkbox"/> Apresentação de alunos, <input type="checkbox"/> Exercícios, <input checked="" type="checkbox"/> Prova.

## REFERÊNCIAS

- ABERNETHY, M.; BOUWENS, J.; VAN LENT, L. *Determinants of control system design in divisionalized firms*. *The Accounting Review*, v. 79 (3), 2004.
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- BOUWENS, J. & VAN LENT, L. (2006). *Performance measure properties and the effect of incentive contracts*. ***Journal of Management Accounting Research***, 18, 55-75.
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